

Town Council: Ray Burger, Thelma Gillespie, Cynthia Holdren, Joy Marino, Sarah Nock and Maphis Oswald
Mayor: Fletcher Fosque | **Town Manager:** Matt Spuck

Town of Onancock

Town Council Meeting

July 25, 2022, at 6:00 p.m.

Agenda

1. Call to order and roll call
2. Pledge of Allegiance
3. Motion to approve meeting minutes – June 27, 2022, Town Council meeting
4. Council Discussion
 - a. Industrial Revitalization Fund resolution
 - b. Review and discuss B-1 ordinance
 - c. Review and discuss B-W ordinance
 - d. Review and approve bid to Murtech for Bulkhead project
 - e. Onancock Main Street Agreement
 - f. Façade Grant
 - g. Town Security camera
5. Public Business:
 - a. None scheduled
6. Public Comment
7. Committee Reports
 - a. Personnel (Joy Marino)
 - b. Planning Commission (Fletcher Fosque)
 - c. Waterfront (Fletcher Fosque)
8. Mayor's Report
9. Town Manager's Report
10. Adjourn

**Town of Onancock
Town Council Meeting
Wednesday, July 07, 2022
7:00 PM**

1) Call to order and Roll Call:

Mayor Fletcher Fosque called the meeting to order at 7:00 PM and roll was called. Mayor Fletcher Fosque and Councilmembers Thelma Gillespie, Cynthia Holdren, (via Zoom) Joy Marino, and Maphis Oswald were present. Councilmember Ray Burger was not present. A quorum was established. Town Manager Matt Spuck and Town Clerk Debbie Caton were also present.

2) The Pledge of Allegiance was recited.

3) Public Business:

a) Consideration and Approval of May 23, 2022, Meeting Minutes:

Councilmember Oswald moved to approve the minutes. Councilmember Gillespie seconded the motion. The motion was passed with 5-0 vote.

Mayor Fosque asked for any Public Comments not pertaining to the published public hearings. – No comments to record.

Planning Commission call to order and Roll Call: Chairperson Schreiber called Planning Commission to order at 7:03 PM and roll was called. Commissioner Brockmeier, Commissioner Tunstall, Commissioner Bagwell, (via Zoom) and Commissioner Fosque were present. Commissioner Byrd and Commissioner Frey were not present. A quorum was established.

Joint Public Hearing called to order at 7:05 PM.

b) Joint Public Hearing -Article VII: Business Waterfront (B-W) – Town Manager Spuck spoke to the proposed ordinance changes. He explained the new regulations are designed to protect the community with noise level regulations, odor, and limit material handling.

Mayor Fosque asked for any public comments – No comments to record.

Public Hearing Closed at 7:06 PM.

Council Discussion:

- Councilmember Marino feels the noise decibel levels needs additional research. 50 decibels (as listed) are the same noise level as an in-home conversation. Town Manager Spuck plans to research.
- Councilmember Oswald asked if Homestay properties will have limits on distance between and no limit on the number of properties owned. Town Manger Spuck verified this was the intent of the ordinance.

Town Council decided to table a vote until additional research is completed on the noise level.

**Town of Onancock
Town Council Meeting
Wednesday, July 07, 2022
7:00 PM**

Homestay Public Hearing at 1 Hillcrest Dr. called to order at 7:19 PM.

Mayor Fosque asked for any Public Comments – No comments to record.

Public Hearing closed at 7:20 PM

c) Public Hearing – Homestay at 1 Hillcrest Dr. – Councilmember Oswald moved to approve application. Councilmember Nock seconded the motion. The motion passed with 5-0 vote.

Homestay Public Hearing at 78 Market St called to order at 7:22 PM.

d) Public Hearing – Homestay at 78 Market St.

Mayor Fosque asked for any public comments. The following comments were recorded.

- Homeowner Tom Delisle spoke asking Town Council for approval of his application. He stated to his knowledge, the neighboring homeowners have not expressed any concerns with a Homestay property.
- Councilmember Marino read a letter from Elizabeth Omgs at 87 Market St. into public record.

Public Hearing closed at 7:29 PM.

Councilmember Nock moved to approve the application. Councilmember Oswald seconded the motion. The vote passed with 5-0 vote.

Joint Public Hearing called to order at 7:33 PM.

e) Joint Public Hearing – Article V: Business Downtown (B-1)

Public Comments:

- Marry Clemmons at 59 Market St asked for Town Council to rethink B1 section 38.155 as she thinks the ordinance is inappropriate. (See attached letter with updated Town Council meeting packet)

Public Hearing closed at 7:38 PM.

Council Discussion:

- Mayor Fosque explained this was a first attempt to change the ordinance.
- Councilmember Oswald suggested a work session to discuss each proposed ordinance. The suggested plan is to meet at 6:00 PM on July,25 2022 before the regular scheduled Town Council meeting.

Town Council decided to table a vote until after the work session.

Planning Commission adjourned at 7:46 PM.

**Town of Onancock
Town Council Meeting
Wednesday, July 07, 2022
7:00 PM**

5) Committee Reports

a) Personnel – Councilmember Marino reported the meetings have been suspended until a new attorney is hired. Town Manager Spuck will place an ad for a new town attorney.

b) Planning Commission – Mayor Fosque reported the next meeting will be a review of B-2 district.

c) Waterfront – The bulkhead replacement voluntary pre-bid meeting is July 7, 2022. The sealed bid opening is July 15, 2022.

6) Mayor’s Report – Mayor Fosque is waiting for the Main Street to provide a report from the conference in May. He expressed thanks to OBCA for hosting the ice cream social on Sunday, July 3, 2022. The Black Smith shop also opened over the July 4th holiday weekend.

7) Town Manager’s Report – The Jackson St. paving project is delayed. Town Manager Spuck has spoken to the project manager at Branscome for the new start date. The funds were released for the Northeast district to allow APDNC to bid on eight blighted homes, add sidewalks, streetlights and loan homeowners’ money for rehab.

8) Adjourn

Councilmember Marino moved to adjourn the meeting. Councilmember Holdren seconded. The motion was passed 5-0 vote.

Meeting adjourned at 8:13 PM

Mayor, Fletcher Fosque

Town Clerk, Debbie Caton

Town Council: Ray Burger, Thelma Gillespie, Cynthia Holdren, Joy Marino, Sarah Nock and Maphis Oswald
Mayor: Fletcher Fosque | **Town Manager:** Matt Spuck

Town of Onancock

Resolution

Dated this 25th day of July 2022.

Be it resolved, the Town of Onancock wishes to apply for Nine Hundred Ninety-Five Thousand dollars and no cents (\$995,000.00) of Industrial Revitalization Funds for the Lilliston Building Project for the proposed end use of renovating an historic downtown building and to achieve market-driven redevelopment of this long-vacant and prominently located commercial building.

Whereas, private investor funds will also be expended on this project, it is projected that three business hospitality units and three residential units, as well as retail, professional, and personal service businesses will occupy this abandoned space. More than sixty percent of the projected use is set aside for commercial purposes.

Be it further resolved that Matthew Spuck, Town Manager, is hereby authorized to sign and submit appropriate documents for the submittal of this Industrial Revitalization Fund proposal.

Moved: _____

Proper Second: _____

Vote: _____

Signed:

Fletcher Fosque, Mayor

Attest:

Debbie Caton, Clerk

ARTICLE V. BUSINESS, DOWNTOWN, DISTRICT (B-1)

Sec. 38-148. Statement of intent.

This district is intended to provide carefully planned business and community use with residential space above retail space in the Downtown area for the conduct of limited business which provide convenience, goods and services to town residents and those people living in close proximity to the town.

(Code 1989, § 24-31; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-149. Principal permitted uses and structures.

The following uses shall be permitted by right:

- (1) Residences on floors above the ground floor~~Accessory buildings.~~
- (2) Professional and business offices.
- (3) Banks and lending institutions.
- (4) Theaters
- (5) Restaurants, as defined in 16-340, or catering establishments that close before 11pm.
- (6) Signs as permitted under article XI of this chapter.
- (7) Retail ~~Personal~~ service retail stores, such as, but not limited to, barbershops, beauty parlors, spa services, and shoe repair shops.
- (8) ~~Stores for~~ Retail sales, such as, but not limited to, dry goods, pharmaceuticals, gifts, general merchandise, food and food products of any kind, including production of bakery goods for retail sale in the same establishment, hardware, office supplies and similar retail establishments for products with no age restrictions.
- (9) Public utilities. ~~Poles distribution lines, distribution transformers, pipes, meters and other facilities necessary for the provision and maintenance of public utilities, including water and sewage facilities. Transmission lines, transmission towers and electrical substations are not deemed necessary facilities under this section.~~
- (10) Virginia ABC Stores.
- (11) Libraries, museums, education facilities.
- (12) Exercise gyms or studios.
- (13) Homestay, as defined in 38-77 (with no limit on distance between Homestay properties and no limit on number of Homestay properties owned)
- (14) Hotels with up to 10 rooms
- (15) Churches and other places or worship
- (16) Town owned Welcome Centers and or public bathroom
- (17) Public Parking

(18) Public outdoor spaces including community gardens

(19) Art galleries, artist or artisan studios, or craft production

(Code 1989, § 24-32; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-150. Special exceptions.

~~The following uses shall be permitted~~ The following uses shall be permitted in the Business, Downtown, District (B-1), subject to ~~all of~~ the other requirements of this chapter, only upon obtaining a special use permit, as defined in ~~Article XV~~ of this chapter, from the ~~Town Council~~:

(1) Clubs and lodges with broad membership ~~Clubs and lodges.~~

~~(1) Churches.~~ ~~(2) Cigar, Hookah, or Vaping sales or lounges~~

~~(3) Retail establishments that sell any product with age limitations~~ Apartments on floors above the ground floor with occupants to use off street parking.

~~(4) Any business open after 11pm~~ Public billiard parlors, poolrooms, dance studios and similar forms of public amusement.

~~(5) The use of semi-trailers, trailers, or any movable or temporary structure used as accessory structures~~ Hotels.

~~(6) Hotels with more than 10 rooms~~ Nightclubs, meaning an establishment that provides live amplified music, karaoke, disc jockeys (DJs), and/or dancing between the hours of 9:00 p.m. and 6:00 a.m.; provided, however, that any special exception issued for this use shall be valid for 365 days only, unless further renewed by the town council for successive terms of 365 days, each.

~~(7) Public or Farmer's Markets~~ Open air produce and arts and crafts markets.

(8) Such other temporary or permanent use of land, buildings, or structures as may be permitted by Town Council of the Town of Onancock as a Special Use, in accordance with Article XV of this Code.

(Code 1989, § 24-33; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997; Amd. of 7-27-1998; Amd. of 2-24-2003; Mo. of 2-22-2010; Ord. No. O-06-2012, § 24-33, 10-22-2012)

The following uses are strictly forbidden in the Business Downtown District. No permit is possible.

(1) Fuel sales, gas station, or fuel storage and distribution

(2) Processing of any produce, seafood, or poultry

(3) Vehicle repair

(4) Any business that uses noxious materials (any materials which are injurious to health upon casual human exposure without protective clothing or other protective equipment).

Sec. 38-151. Area regulations.

There are no area regulations for the Business, Downtown, District (B-1).

Sec. 38-152. Setback regulations.

There are no setback regulations for the Business, Downtown, District (B-1).

Sec. 38-153. Frontage and yard regulations.

There are no frontage and yard regulations for the Business, Downtown, District (B-1).

Sec. 38-154. Height regulations.

- (a) Buildings may be erected to a height not to exceed 2 ½ stories or 35 feet.
- (b) Public utility structures, church spires, belfries, cupolas, monuments, water towers, chimneys, flues, flag poles, television antennas and radio aerials are exempt. Parapet walls may be to four feet above the height of the building on which the walls rest.
- (c) No accessory building may be more than 1 ½ stories or 20 feet in height.

(Code 1989, § 24-37; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-155. Parking in B-1.

- (a) There is no parking on public streets allowed between 11pm and 5am the following morning.
- (b) Parking by permit only in Town owned parking lots after 11:00pm.
- (c) Parking penalties are issued by the Onancock Police Department and processed by the Town Offices. Fines are determined by the Virginia Uniform Fine Schedule

Penalties.

Penalty for violating any regulation within this section is equivalent to a Class 4 Misdemeanor and subject to the maximum fine of \$250, or that maximum established by the Commonwealth of Virginia. Each violation will be treated as a separate violation and subject to the maximum fine per incident.

Secs. 38-~~155~~156—38-176. Reserved.

ARTICLE VII. BUSINESS-WATERFRONT DISTRICT (B-W)

Sec. 38-205. Statement of intent.

Certain types of commercial activities either require waterfront ~~location, or location or~~ are enhanced by such location. The purpose of this district is to provide a multi-use district allowing compatible and complementary water-dependent businesses. Certain limitations may be imposed to protect residential desirability of adjacent neighborhoods and enhance the town's tidal water resources. As a general rule, uses which do not require waterfront locations are not permitted in the B-W District.

(Code 1989, § 24-45; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-206. Principal permitted uses and structures.

The following uses and structures shall be permitted by right in the Business Waterfront District (B-W) subject to the provisions herein:

- (1) Marinas and yacht clubs, and servicing facilities for the same, including boat storage, fueling and repair of watercraft.
- ~~(2) Marine sales and services.~~
- (3) Retail shops and outlets in seafood; marine related equipment sales and repairs.
- (4) Facilities for the landing, storage and shipment of seafood and shellfish. Specifically, those activities conducted by local waterman.
- (5) Boat ramps, dock, piers and related facilities available to local or transient boaters.
- (6) Waterborne commerce, including docks and areas for the receipt, temporary storage, trans-shipment and freighting of waterborne commerce.
- (7) Recreational activities primarily conducted on a waterfront provided that such uses shall be contiguous to a waterfront.
- ~~(8) Bulk storage and freighting of petroleum.~~
- (9) Signs, as permitted in article XI of this chapter.
- (10) Public utilities. Poles, lines, transformers, pipes, meters and similar facilities; water and sewer distribution lines.
- (11) Public parking
- (12) Restaurants as defined in §16-340

(Code 1989, § 24-46; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-207. Special exceptions.

~~The following uses shall be permitted~~ Any other use in the Business Waterfront District (B-W), subject to all the other requirements of this chapter, only upon the obtaining of a special use permit from the town council.

- (1) ~~Residential use~~Boat buildings.
- ~~((2)—Hotels, Inns, or Bed & Breakfast Inns with less than 10 rooms~~Motels, hotels, inns and bed and breakfast type inns.
- ~~(3)—Professional and business offices~~Office buildings.
- ~~(4)—Homestay, as defined in 38-77 (with no limit on distance between Homestay properties and no limit on number of Homestay properties owned)~~
Restaurants and soda fountains; restaurants in motels, hotels and inns.
- ~~(5)—Retail establishments for products with no age restriction~~Gift stores and specialty shops; retail business; gift stores, specialty shops and retail businesses in motels, hotels and inns.
- ~~(6)—Residential apartments above stores and offices. This shall exclude condominiums, as defined in the Code of Virginia, title 55, ch. 4.2, to § 55.1-1900.~~
- ~~(7)—Libraries and Museums~~Libraries and museums.
- ~~(8) Such other temporary or permanent use of land, buildings, or structures as may be permitted by Town Council of the Town of Onancock as a Special Use, in accordance with Article XV of this Code.~~

(Code 1989, § 24-47; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-208. Setback regulations.

Structures shall be located five feet or more from any street right-of-way.

(Code 1989, § 24-48; Ord. of 6-5-1962; Ord. of 3-24-1997; Ord. of 7-14-1997)

Sec. 38-209. Height regulations.

Buildings may be erected up to 35 feet or 2 ½ stories high, except that:

- (1) Accessory buildings shall be limited to 1 ½ stories high.
- (2) Public utility structures, belfries, cupolas, monuments, water towers, chimneys, flues, flagpoles, residential television antennas and residential radio aerials are exempt. Parapet walls may be up to four feet above the height of the building on which the walls rest.

(Code 1989, § 24-49; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-210. Limitations to Protect Residential Community and Other Supplemental regulations.

- (a) No activity which involves the use or handling of any noxious materials (any materials which are injurious to health upon casual human exposure without protective clothing or other protective equipment), no materials which have an offensive odor (as determined by a 2/3 majority of property owners within 1,000 feet of the operation), no waste and waste-related material, including materials for recycling and no radioactive materials shall be permitted in this district.
- (b) For permitted uses requiring an inventory of materials for onsite construction or repair, such materials shall be stored under cover.

-
- (c) Non-retail operations may not operate before 7AM after 5PM, Monday through Friday, weekends, or Federal holidays.
 - (d) Because truck traffic negatively affects the residential character of the Town, transporting materials on or off the property shall be limited to no more than 30 cubic yards per day
 - (e) Noise levels for any operation, including equipment or safety systems may not exceed 50 decibels, which shall be randomly monitored by Town personnel, or by complaint, with Town provided equipment and measured from the property edge.
 - (f) Loading, unloading, handling, or transporting any material that may cause dust or residue of any kind that may be affected by wind shall be mitigated by fully enclosing the material handling process, watering the material as it is handled to mitigate dust but not cause run off into the Creek, and screen the property edge with natural barriers,

(Code 1989, § 24-50; Ord. eff. 6-5-1962; Ord. of 3-24-1997; Amd. of 7-14-1997)

Sec. 38-211. Penalties.

- (a) Penalty for violating any regulation within this section is equivalent to a Class 4 Misdemeanor and subject to the maximum fine of \$250, or that maximum established by the Commonwealth of Virginia. Each violation will be treated as a separate violation and subject to the maximum fine per incident.

Secs. 38-21~~1~~—38-228. Reserved.

IFB: 2022-01

Onancock Bulkhead Project

The bulkhead project (described as “Work shall include installation of 143 +/- linear feet of new vinyl bulkhead with trenchless drilled anchor system installed immediately adjacent to existing bulkheads. All work is detailed in the bid package, and as shown on the drawings prepared by J.W. Salm Engineering, Inc., titled “Onancock Wharf Bulkhead” dated Sept. 2021.”) was properly advertised in the Easter Shore Post on June 17, 2022.

Full bid packages were available on our website and via email to any interested party.

We had four companies respond and request packages.

We held a voluntary pre-bid meeting on July 7, 2022. One bidder attended.

Subsequently, that bidder advised the Town they would not bid on the project; there were technical reasons.

The sealed bids were due by 3:30 pm on July 15, 2022, in the Town Hall for a public opening at 4:00pm.

One vendor provided a bid: Murtech, Inc.

This is the same company who performed the upgrade to our public boat ramp.

The bid presented was \$257,400 for the project as drawn with an Add/Alternate of \$11,800. The Add/Alt. is replacing the wood deck board with composite deck board in the area in front of the Harbormaster building.

The total project budget is \$325,000 (\$17k drawings, \$4k engineer construction services, \$257k construction, \$12k add/alt., \$40K for contingency)

The funding in place comes from two sources, VPA (Virginia Port Authority) and BIG (Boating Infrastructure Grant) at levels of \$263,343.75 and \$63,900, respectively.

The available funding of \$327,244 exceeds the budget of \$325,000, which includes more than 10% contingency.

Because Murtech has done exceptional work for the Town in the past, and because we have adequate funding in place, Staff recommends that we write an award letter to Murtech for IFB#2022-02 and the terms therein, including the Add/Alternate for the composite decking.

MR. MAYOR, I MOVE THAT THE TOWN MANAGER NOTIFY MURTECH, INC. VIA LETTER OF AWARD TO PROCEED WITH THE PROJECT AS DETAILED IN THE INVITATION FOR BID 2022-01.

**AGREEMENT BETWEEN
THE TOWN OF ONANCOCK
AND
ONANCOCK MAIN STREET**

THIS AGREEMENT (Agreement) dated July 1, 2022 for identification, is by and between the Town of Onancock, Virginia (Town), and Onancock Main Street Initiative (DBA: Onancock Main Street (OMS)), a 501(c)(3) organization created for the purpose of revitalization of the Downtown District (DD).

Recitals.

1. The Town Council agrees to support downtown revitalization efforts of OMS.
2. The Town will provide financial support by allocating a minimum of \$15,000.00 per fiscal year (FY), which will enable OMS to continue to implement the Main Street Program and take such other actions as deemed appropriate to promote business in the DD, consistent with the terms of this Agreement.
3. If 75% of the Town's TOT receipts have exceeded \$15,000.00 at the end of the fiscal year, the Town will award OMS the amount exceeding the previously allotted \$15,000.00.
4. OMS and the Town enter into this Agreement for purposes of defining their contractual relationship during the July 1, 2022 – June 30, 2023 fiscal year.
5. The term may be extended by yearly review and ratification.

Town's Primary Obligations. The Town will:

1. Appropriate 75% of the TOT tax or \$15,000.00, whichever is greater, for FY2022-23. The Town will provide \$15,000.00 to OMS at the beginning of FY 2022-23 and provide any additional funds due from TOT receipts to OMS at the conclusion of the FY 2022-23.
2. Provide in-kind services through Onancock municipal departments for the support of OMS-sponsored activities, as requested by OMS and authorized by the Town Manager.
3. Have the Town Manager and/or Designee serve as an administrative liaison to OMS staff.
4. Have a member of Town Council serve as a liaison to the OMS Board.
5. Allow a representative of OMS to attend the Town Planning Commission and the Town Strategic Planning Committee meetings to maintain a connection and a relationship that ensures OMS plans/actions are in agreement and alignment with Town plans/actions.

6. Assist in the advertisement of activities of OMS through the Town website and social media.
7. Endeavor to give advance notice to OMS of any capital improvements, repairs, street closings or other Town activities that might have a substantial effect on the DD businesses.
8. Pursue appropriate grants as approved by Town Council, to aid in continuing to support improvements and the general economic development of the DD.
9. Make a good faith attempt to work with OMS to obtain information from local government records and officials, as appropriate, that would be of benefit in the performance of this Agreement or to the economic development of the DD generally.

OMS's Primary Obligations. OMS will:

1. Work to reduce the number of vacant and leasable first floor storefronts within the DD.
2. Identify types of new businesses that are needed in the DD and look for opportunities to recruit local and regional businesses interested in locating and expanding in downtowns; distribute written material, visit or schedule meetings with those prospects as a step in recruiting them to locate in the DD, and make personal contact with such identified prospects throughout the year to create relationships and a reputation for OMS that will establish OMS as a reliable resource. Develop business opportunities for entrepreneurs and foster leasing opportunities for property owners.
3. Annually provide an updated Strategic Plan, reflecting the OMS mission and objectives based on the four primary activity areas of economic vitality, design, promotion and organization. (This plan is regularly evaluated and updated, to reflect accomplishments and plans for future activities based on changing needs and priorities.)
4. Provide the following reports and documentation to the Town Manager and Town Council:
 - A mid-year progress report based on the Strategic Plan objectives/goals.
 - A semi-annual financial report.
 - Maintain an updated list of OMS Board members with contact information.
 - Comply with all laws applicable to OMS, including but not limited to the Virginia Freedom of Information Act.

Notice. Notices pursuant to this Agreement may be given to the following contacts:

Town Manager
Town of Onancock
15 North Street
Onancock, VA 23417

Program Manager
Onancock Main Street
PO Box 4
Onancock, VA 23417

Controlling Law. The terms of this Agreement and the rights and responsibilities of the Town and OMS in any way related to this Agreement shall be governed by the laws of the Commonwealth of Virginia.

Amendment. This Agreement may be amended only by mutual written agreement of the Town and OMS.

Severability. If any provision, clause or part of this Agreement or the application of such is held invalid or unenforceable for any reason, the remainder of the Agreement or the application of such part under other circumstances shall be unaffected and shall remain in full force and effect.

Construction. In the event that any issues arise about the interpretation or construction of this Agreement, this Agreement shall be interpreted or construed as if both the Town and OMS have fully participated in the drafting of all provisions.

Termination.

- The Town may terminate this Agreement upon the substantial breach of this Agreement by OMS.
- OMS may terminate this Agreement upon the substantial breach of this Agreement by the Town.
- Neither the Town nor OMS may terminate this Agreement for an alleged breach unless at least 10 days prior written notice shall be given to the other, specifying the breach, and there has been a failure to cure the breach within 10 days after receipt of the written notice.

Non-Appropriations. The obligations of the Town are contingent upon and subject to appropriation of sufficient funds for the purpose of this Agreement.

Final and Entire Agreement. This Agreement includes all of the terms of agreement between the Town and OMS, and there are no other agreements, promises, inducements or understandings between them.


Town of Onancock, Virginia

Signed: _____

By: Matt Spuck
Town Manager

Date: _____

Onancock Main Street

Signed:  _____

By: Janet Fosque
President OMS

Date: 07 / 15 / 2022

Town Council: Ray Burger, Thelma Gillespie, Cynthia Holdren, Joy Marino, Sarah Nock and Maphis Oswald
Mayor: Fletcher Fosque | Town Manager: Matt Spuck

Onancock Town Council

Business Façade Improvement Grant (BFI)

Grant Purpose

The BFI was established by Town Council to support Onancock businesses with repairs or improvements to the customer facing building exterior. Any project must be visible by customers, which precludes roof work, mechanical project, and projects on the side or rear of the building where customers do not enter.

There are no standards or design requirements; the "look" of your business is for you to decide.

Grant Amount

Funding for the BFI is capped at 80% of the invoiced costs of the project, not to exceed \$5,000. If funds are not fully distributed, Town Council may elect to offer a second round or increase the maximum award.

Grant Qualifications

- All obligations to the Town are current, including all taxes, fees, and utility payments.
- There is a current Onancock Business License on file.
- The Business must provide a Certificate of Good Standing with the Commonwealth's State Corporation Commission.
- Provide statistical information to support the Town with data requirements for future grants (this will include SWAM ownership, employee counts, etc.).
- Commit to providing all documentation for the project requested by the Town.

Onancock Security System

The goal of this project is to put a security camera system in place of sufficient quality and with sufficient coverage to support the Police with evidentiary quality video in investigating and hopefully, reducing crime in Onancock.

We researched and found four vendors. Vendor 1 is the current provider for Accomack County. Vendor 2 is a local provider and one we currently use. Vendor 3 is associated with our current I,T. provider. And Vendor 4 is the company Chief and I have selected to recommend to Town Council.

Reasons to exclude:

- Vendor 1 has all the requirements we need, and then some. The issue is that their technology does not interface with any other platform. Meaning we are absolutely locked into using their cameras and software. This takes away flexibility in adding cameras that are more cost effective down the road. We also want to be able to use our existing cameras to reduce upfront costs, and because of the reason mentioned, that is not possible.
- Our current provider doesn't have some of the basic requirements we need such as being able to install a camera on a light pole that we do not own and that does not have internet. This solution also does not have any searching ability; the officer simply has to sit and watch every frame of every camera.
- Vendor 3 would be very difficult in that the camera would be remotely managed and would have the same internet connectivity issues as #2. This was not a long evaluation, because the functionality and performance simply wasn't there.

Vendor Selected for Recommendation:

- Dg Visual Security Consulting with Ava Camera Systems
- The software and platform are interchangeable with all industry-standard cameras, including the ones we have.
- The quality of the side-by-side testing demonstrated how easy the cameras are to connect and disconnect as well as the quality of image.
- We can use SIM cards in cameras to allow installation anywhere we can get power.
- The system has searching tools so if the police are looking for a silver pickup, the system narrows the search to those criteria. There are other search criteria, such as height, color of clothing, etc.
- The camera system also allows for LPR, or license plate recognition. We have designed 3 points where these cameras would be effective (North St at Kerr, Hill St at Liberty, and the Town entrance sign). This allows the Police to identify vehicles coming into or leaving town.
- The system also can notify the police if a line is crossed that should not be (going behind the school, for example). In addition to sound notifications, the system can notify if someone is walking or driving where they shouldn't.
 - These types of notifications will support our Police when most days and times, we have one officer on duty and that person cannot be everywhere, this system helps that.

Areas of Coverage:

- Wharf (ramp, parking lot, floating docks, and inside all 3 spaces). We removed the Kayak Landing for cost reduction
- Welcome Center and Restrooms (exterior of building 3 sides, and in the lobby of both the front and rear)
- Town Hall (all around exterior and inside every entrance)
- School facing the playground). We removed several cameras behind and in front of the building for cost reduction)
- Dog Park was removed from the design for cost – the areas is too large and we do not have poles in place to mount
- Northeast Park – two cameras facing playground
- Corner of Watson and Pine
- Water Tower and chemical feed buildings
- Public Works facing parking and equipment area
- LPR as described
- We can add to the system easily

Cost of the System:

This is not a final quote, but an estimate given the newest design we asked the consultant to prepare.

The estimate is \$100,090.35 plus electrical (est. \$12,000) plus lift rental (\$2,000) plus contingency of \$12,000 with a total of \$126,000. I would say \$130,000 - \$140,000 to be safe.

How to Pay for it?

Town Council appropriated ARPA Funds for GIS of the Water System and the Valve Isolation projects, \$100,000 and \$65,000, respectively, and \$10,000 for security.

The subscription for ESRI (the GIS software) is less then \$2,000 per year and the equipment necessary to maintain our GIS mapping is under \$10,000. Implementation costs have been absorbed by HRSD (they scanned our entire system into ESRI at no cost). We will also be able to update our GIS accurately at no cost over time as we read/replace meters. We need \$15,000 for this project and \$85,000 can be reallocated.

The valve isolation project will take years. Rather than try to put a project together that will far exceed these funds, we will exercise the valves as part of our normal daily routine, which will teach us which valves may need to be replaced without retaining engineering services. I would ask that we purchase a few valves in case we find the need for replacement. We can retain \$10,000 for new valves and reappropriate the remaining \$55,000.

With the \$10,000 originally appropriated, plus the \$140,000 in the GIS and Valve reallocation, the security camera project can be covered.

The annual subscription fees approximate \$3,500 and can be paid for with this budget.



Onancock Security Cameras - Ava 5Y

Prepared for **Town of Onancock**

Valid until Thursday, August 11, 2022

24/7 peace of mind

The best in physical security technology & services allows you to keep your attention focused on the important aspects of your business.



Crime Reduction

Protect your staff and facilities with powerful crime reduction and detection.



Employee Safety

Verify when safety protocols have been breached and protect your employees against internal and external risks.



Asset Protection

Safeguard critical assets and secure the day-to-day operations of your business.



Incident Review

From identifying misplaced tools to reviewing worker's compensation claims, video evidence provides a powerful incident review tool.



License Plate Recognition

Identify vehicles entering your property and receive alerts of unauthorized license plate numbers.



Identity Verification

Pairing access control with video surveillance eliminates the problems associated with stolen credentials.

Security means **SECURITY.**

Protect your assets, employees, and customers, while maintaining the highest standards of cyber security.



- NDAA/TAA Compliant
- Secure remote connection
- Strong password enforcement
- Multi-Factor Authentication (MFA)
- Designed with cyber security in mind

*Security features are system and environment dependent.

Partnerships



Maximizing megapixels

Intelligent site design and the latest in IP technology. Unlock the full potential of your surveillance system.



The Latest in Site Design Technology

Our state-of-the-art design tools ensure engineering accuracy. Know exactly what you're getting, with detailed maps and diagrams generated using sophisticated design tools tailored for video surveillance.

Tailored Product Selection

Benefit from our partnerships with the best brands in the industry, offering specialty cameras such as PTZs, multi-sensors, fisheyes, cloud-connected cameras and NVRs, advanced AI, and more.



Intelligent Storage Management

Maximize storage efficiency with H.264/H.265 technology, smart codecs, and other storage saving innovations. Meet company policy with pre-deployment storage calculations and ensure post-deployment system uptime with hard drive health monitoring.

Engineering Expertise

Visual Security Consulting's accredited networking and security professionals offer specialized expertise in all things IP and security. From network design, to cyber security, to physical security - Visual Security Consulting has the personnel to deliver unmatched solutions.



Quote Terms & Conditions

The goods and services as set out in this quotation are accepted as per Dresner Group's Terms of Sale. Please refer to our website for full details.

Unless otherwise stated, all prices quoted are exclusive of taxes, shipping, and configuration charges. Shipping costs are based on standard road delivery. Air freight or any other form of special delivery will incur additional costs.

Pricing is subject to change without notice. Dresner Group reserves the right to amend quoted prices as a result of fluctuations in supply pricing. The pricing specified above is not valid with any other offer.

This quotation is valid only to Town of Oranock. This quote has been prepared for one end user only. If this quotation is for more than one end user, please request separate quotations for each end user.

All trademarks, brand names, and product names are the property of their respective owners. The items quoted above are correct at time of publishing and issuing the quotation. All errors and omissions are excluded and no other discounts apply.

Town of Onancock
TOWN OF ONANCOCK - Financial Performance

	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022				TOTAL YEAR							
	ACTUAL	BUDGET	LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018	
WHARF												
REVENUE	206,988	155,500	198,463	51,488	133%	8,526	155,500	198,463	147,284	160,133	187,259	
EXPENDITURES	210,643	184,694	177,399	(25,949)	114%	(33,244)	184,694	177,399	181,893	152,258	151,676	
NET	(3,654)	(29,194)	21,064	25,540		(24,718)	(29,194)	21,064	(34,609)	7,875	35,583	
POLICE												
REVENUE	74,997	41,000	55,141	33,997	183%	19,856	41,000	55,141	53,951	58,186	63,006	
EXPENDITURES	394,356	428,350	325,748	33,994	92%	(68,608)	428,350	325,748	396,698	330,822	370,476	
NET	(319,359)	(387,350)	(270,607)	67,991		(48,752)	(387,350)	(270,607)	(342,747)	(272,636)	(307,470)	
WATER												
REVENUE	445,685	441,401	417,526	4,284	101%	28,158	441,401	417,526	351,056	341,730	316,444	
EXPENDITURES (NO DEPR.)	267,388	322,980	219,006	55,592	83%	(48,382)	322,980	219,006	235,892	280,828	269,212	
BOND PRINCIPAL	146,085	118,421	118,421	27,664	0%	(27,664)	118,421	118,421	115,164	60,902	47,232	
NET	32,212	0	80,099	32,212		(47,887)	0	80,099	115,164	60,902	47,232	
SEWER												
REVENUE	1,075,639	957,560	1,007,908	118,079	112%	67,731	957,560	1,007,908	932,377	923,019	881,340	
EXPENDITURES (NO DEPR.)	406,064	649,549	561,877	243,485	63%	155,812	649,549	561,877	633,747	509,768	471,262	
BOND PRINCIPAL	119,696	308,011	253,509	188,315	0%	133,813	308,011	253,509	298,630	413,251	410,078	
NET	549,879	0	192,522	549,879		357,356	0	192,522	298,630	413,251	410,078	
ADMIN												
REVENUE	1,363,197	1,208,340	1,296,397	154,857	113%	66,800	1,208,340	1,296,397	1,140,692	1,215,297	1,191,767	
EXPENDITURES	426,973	424,208	467,554	(2,765)	101%	40,580	424,208	467,554	457,583	485,738	487,036	
NET	936,224	784,132	828,844	152,092		107,380	784,132	828,844	683,109	729,559	704,731	
BUILDINGS & STREETS												
EXPENDITURES	457,860	278,947	230,392	(178,913)	164%	(227,468)	278,947	230,392	213,858	194,589	186,202	
PARKS & LANDSCAPING												
EXPENDITURES	67,119	88,641	19,642	21,522	76%	(47,477)	88,641	19,642	18,403	13,001	18,106	
GOVERNMENT												
REVENUE	1,645,182	1,404,840	1,550,001	240,342	117%	95,181	1,404,840	1,550,001	1,341,927	1,433,616	1,442,032	
EXPENDITURES	1,556,950	1,404,840	1,220,734	(152,110)	111%	(336,217)	1,404,840	1,220,734	1,268,435	1,176,408	1,213,496	
NET	88,232	0	329,267	88,232		(241,036)	0	329,267	73,492	257,208	228,536	
UTILITY												
REVENUE	1,521,323	1,398,961	1,425,434	122,362	109%	95,889	1,398,961	1,425,434	1,283,433	1,264,749	1,197,784	
EXPENDITURES (NO DEPR.)	673,452	972,529	780,883	299,077	69%	107,431	972,529	780,883	869,639	790,596	740,474	
BOND PRINCIPAL	265,781	426,432	371,930	160,651	62%	106,149	426,432	371,930	413,794	474,153	457,310	
NET	582,090	0	272,622	582,090		309,469	0	272,622	413,794	474,153	457,310	
TOWN OF ONANCOCK												
REVENUE	3,166,505	2,803,801	2,975,435	362,704	113%	191,070	2,803,801	2,975,435	2,625,360	2,698,365	2,639,816	
EXPENDITURES	2,496,183	2,803,801	2,373,546	307,618	89%	(122,637)	2,803,801	2,373,546	2,138,074	1,967,004	1,953,970	
NET	670,322	0	601,889	670,322		68,433	0	601,889	487,286	731,361	685,846	

Town of Onancock
Wharf - Financial Performance

	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022					TOTAL YEAR					
	ACTUAL	BUDGET 12	LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018
Revenue											
BOAT DOCKAGE FEES-MO	1,311	0	125	1,311	0%	1,186	0	125	125	0	250
BOAT DOCKAGE FEES-TR	60,562	50,000	75,107	10,562	121%	(14,545)	50,000	75,107	34,848	50,999	54,317
PARKING FEE	512	0	995	512	0%	(484)	0	995	1,562	1,230	970
PARKING FEE - ANNUAL	336	0	420	336	0%	(84)	0	420	1,410	1,445	2,050
WHARF GASOLINE SALES	128,103	99,000	108,700	29,103	129%	19,404	99,000	108,700	103,478	100,040	123,087
WHARF-OTHER	7,628	1,500	2,513	6,128	509%	5,116	1,500	2,513	2,113	1,619	1,168
WHARF ELECTRIC	8,537	5,000	10,604	3,537	171%	(2,067)	5,000	10,604	3,748	4,800	5,417
Total Revenue	206,988	155,500	198,463	51,488	133%	8,526	155,500	198,463	147,284	160,133	187,259
Expenditures											
WAGES, TAXES & BENIES	67,848	72,264	71,429	4,416	94%	3,582	72,264	71,429	59,804	53,825	38,484
SQUARE CC FEES	5,423	3,750	4,365	(1,673)	145%	(1,058)	3,750	4,365	1,776	2,592	764
ELECTRIC SERVICES	4,415	5,250	4,993	835	84%	578	5,250	4,993	4,705	5,673	5,594
TELEPHONE	624	1,511	629	887	41%	5	1,511	629	460	529	448
PROPERTY INSURANCE	319	319	661	0	100%	342	319	661	0	0	0
AUTO INSURANCE	412	0	0	(412)	0%	(412)	0	0	0	0	0
WORKER'S COMP INSURA	2,670	0	0	(2,670)	0%	(2,670)	0	0	0	0	0
OFFICE SUPPLIES	289	0	0	(289)	0%	(289)	0	0	0	0	0
WHARF JANITORIAL SUP	351	1,100	661	749	32%	310	1,100	661	689	877	1,150
REPAIR & MAINTENANCE	7,797	7,000	6,451	(797)	111%	(1,346)	7,000	6,451	2,702	7,972	2,964
COST OF GAS/DIESEL S	104,528	78,000	74,263	(26,528)	134%	(30,266)	78,000	74,263	78,967	74,815	93,817
COST OF MERCHANDISE	0	0	0	0	0%	0	0	0	0	0	524
MISC.	269	1,000	2,865	731	27%	2,596	1,000	2,865	10,783	3,121	5,373
ADVERTISING & DUES	8,548	9,000	5,582	452	95%	(2,966)	9,000	5,582	22,007	2,854	2,558
RENT	7,150	5,500	5,500	(1,650)	130%	(1,650)	5,500	5,500	0	0	0
Total Expenditures	210,643	184,694	177,399	(25,949)	114%	(33,244)	184,694	177,399	181,893	152,258	151,676
Excess of Revenue over Expendit	(3,654)	(29,194)	21,064	25,540		(24,718)	(29,194)	21,064	(34,609)	7,875	35,583
Margin on Fuel	23,575	21,000	34,437	2,575	112%	(10,862)	21,000	34,437	24,511	25,225	29,270

Town of Onancock
Police - Financial Performance

	ACTUAL	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022					TOTAL YEAR						
		BUDGET 12	LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018		
Revenue													
TRAFFIC FINES	7,014	5,000	8,290	2,014	140%	(1,277)	5,000	8,290	9,168	13,960	16,218		
POLICE 559 FUND	29,678	36,000	46,850	(6,322)	82%	(17,172)	36,000	46,850	44,783	38,052	46,788		
POLICE HIGHWAY SAFETY	5,305	0	0	5,305	0%	5,305	0	0	0	0	0		
POLICE DOJ OT GRANT	33,000	0	0	33,000	0%	33,000	0	0	0	6,174	0		
Total Revenue	74,997	41,000	55,141	33,997	183%	19,856	41,000	55,141	53,951	58,186	63,006		
Expenditures													
WAGES, TAXES & BENIES	321,794	338,123	288,005	16,329	95%	(33,790)	338,123	288,005	322,805	289,462	303,593		
COURT COSTS	178	500	0	322	36%	(178)	500	0	0	0	0		
TRAINING	2,690	9,000	4,384	6,310	30%	1,694	9,000	4,384	663	3,231	4,007		
NEW OFFICER TRAINING	8,327	18,390	0	10,063	45%	(8,327)	18,390	0	0	0	0		
VEHICLE REPAIR	2,791	6,000	2,650	3,209	47%	(141)	6,000	2,650	4,871	4,213	4,330		
COMPUTER MAINTENANCE	4,652	2,500	2,691	(2,152)	186%	(1,960)	2,500	2,691	3,270	4,208	2,365		
TELEPHONE SERVICES	3,165	3,276	3,394	111	97%	228	3,276	3,394	2,507	4,030	2,366		
LINE OF DUTY ACT	3,655	3,750	2,742	95	97%	(913)	3,750	2,742	3,655	3,692	2,412		
VEHICLE INSURANCE	2,801	3,530	0	729	79%	(2,801)	3,530	0	0	0	0		
WORKERS COMP	8,823	8,473	0	(350)	104%	(8,823)	8,473	0	0	0	0		
TRAVEL	35	500	35	465	7%	0	500	35	305	258	762		
OFFICE SUPPLIES	2,324	1,800	3,741	(524)	129%	1,417	1,800	3,741	5,811	1,634	968		
VEHICLE FUEL	12,527	8,400	7,018	(4,127)	149%	(5,510)	8,400	7,018	8,343	8,533	7,517		
UNIFORMS	1,382	3,000	2,046	1,618	46%	664	3,000	2,046	2,377	4,198	4,958		
ANIMAL POPULATION CO	954	1,000	587	46	95%	(366)	1,000	587	0	0	0		
POLICE SUPPLIES	10,443	7,000	8,317	(3,443)	149%	(2,126)	7,000	8,317	5,992	7,363	6,723		
GRANTS	1,259	0	137	(1,259)	0%	(1,123)	0	137	0	0	0		
NEW POLICE VEHICLE	6,554	13,108	0	6,554	50%	(6,554)	13,108	0	36,099	0	30,475		
Total Expenditures	394,356	428,350	325,748	33,994	92%	(68,608)	428,350	325,748	396,698	330,822	370,476		
Excess of Revenue over Expenditu	(319,359)	(387,350)	(270,607)	67,991		(48,752)	(387,350)	(270,607)	(342,747)	(272,636)	(307,470)		

Town of Onancock
Water - Financial Performance

	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022					TOTAL YEAR					
	ACTUAL	BUDGET 12	LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018
Revenue											
WATER CHARGES	424,513	435,264	394,911	(10,751)	98%	29,602	435,264	394,911	332,050	323,761	295,745
WATER INSTALLATION F	4,500	1,500	3,000	3,000	300%	1,500	1,500	3,000	0	1,500	0
WATER & SEWER PENALT	16,671	4,637	19,615	12,034	360%	(2,944)	4,637	19,615	19,006	16,469	20,699
Total Revenue	445,685	441,401	417,526	4,284	101%	28,158	441,401	417,526	351,056	341,730	316,444
Expenditures											
WAGES, TAXES & BENIES	109,040	120,525	116,120	11,485	90%	7,080	120,525	116,120	141,475	105,676	105,859
TRAINING & TRAVEL	6	1,475	0	1,469	0%	(6)	1,475	0	28	0	0
VEHICLE REPAIR	491	2,400	3,045	1,909	20%	2,554	2,400	3,045	0	1,183	1,888
REPAIR & MAINTENANCE	1,018	25,000	17,552	23,982	4%	16,534	25,000	17,552	11,077	25,166	9,028
AUTO INSURANCE	10,960	999	0	(9,961)	1097%	(10,960)	999	0	0	0	0
WATER LEAD COPPER TE	50	0	0	(50)	0%	(50)	0	0	0	0	0
PRINTING UTILITY BIL	0	0	507	0	0%	507	0	507	0	840	533
ADVERTISING	0	500	0	500	0%	0	500	0	0	0	324
ELECTRIC SERVICES	14,974	16,000	13,779	1,026	94%	(1,195)	16,000	13,779	13,865	13,251	11,541
POSTAGE	1,123	50	755	(1,073)	2247%	(368)	50	755	527	760	512
TELEPHONE	0	1,020	1,829	1,020	0%	1,829	1,020	1,829	2,843	2,263	2,080
PROPERTY INSURANCE	5,086	2,990	0	(2,096)	170%	(5,086)	2,990	0	0	0	0
CAPITAL EXPENDITURES	19,420	65,139	0	45,719	30%	(19,420)	65,139	0	0	0	0
DUES & MEMBERSHIPS	0	1,310	527	1,310	0%	527	1,310	527	0	100	6,000
HEALTH DEPARTMENT FE	2,169	2,200	2,165	31	99%	(4)	2,200	2,165	2,133	2,133	4,854
OFFICE SUPPLIES	1,323	500	0	(823)	265%	(1,323)	500	0	0	0	0
REPAIR & MAINTENANCE	20,242	5,000	32	(15,242)	405%	(20,210)	5,000	32	124	4,634	1,192
VEHICLE FUEL	2,366	1,300	1,863	(1,066)	182%	(503)	1,300	1,863	2,068	1,843	1,513
UNIFORMS	1,938	345	48	(1,593)	562%	(1,890)	345	48	98	177	85
LAB SUPPLIES	2,064	1,200	998	(864)	172%	(1,066)	1,200	998	1,095	1,446	969
PURIFICATION SUPPLIE	8,935	28,000	21,099	19,065	32%	12,164	28,000	21,099	21,196	23,656	23,331
EMERGENCY REPAIRS	0	0	0	0	0%	0	0	0	0	0	0
OUTSIDE CONSULTANTS	300	5,000	0	4,700	6%	(300)	5,000	0	0	0	0
SMALL TOOLS & EQUIPM	2,650	1,870	80	(780)	142%	(2,570)	1,870	80	0	0	0
PROPERTY INSURANCE	0	2,084	0	2,084	0%	0	2,084	0	0	0	0
INTEREST - BOND - USDA 1070	36,154	37,907	36,945	1,753	95%	791	37,907	36,945	37,707	0	0
INTEREST - BOND - USDA 47	1,588	166	1,662	(1,422)	956%	75	166	1,662	1,656	0	0
INTEREST - BOND - VRA 3114	25,491	0	0	(25,491)	0%	(25,491)	0	0	0	0	0
INTEREST EXPENSE	0	0	0	0	0%	0	0	0	0	0	99,503
TRANSFER TO WATER CO	0	0	0	0	0%	0	0	0	0	0	0
Total Expenditures	267,388	322,980	219,006	55,592	83%	(48,382)	322,980	219,006	235,892	280,828	269,212
Excess of Revenue over Expenditu	178,297	118,421	198,520	59,876		(20,223)	118,421	198,520	115,164	60,902	47,232
Bond Principal:	19,947	19,947	19,947	19,947			Principal	Bal. at 6/30/22			
Bond: \$1,070,000	1,010	876	876	876			19,947	863,987			
Bond: \$47,000	125,128	97,598	97,598	97,598			876	37,941			
Bond: \$3,114,000							97,598	1,588,073			
Revenue over Expenditures	32,212	-	80,099	80,099			-	2,490,001			

Town of Onancock
Sewer - Financial Performance

	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022					TOTAL YEAR					
	ACTUAL	BUDGET 12	LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018
Revenue											
SEWER CHARGES	1,071,885	956,360	996,193	115,525	112%	75,692	956,360	996,193	915,409	903,625	870,183
SEWER INSTALLATION F	0	1,200	8,700	(1,200)	0%	(8,700)	1,200	8,700	2,400	1,200	0
SEPTAGE REVENUE	0	0	0	0	0%	0	0	0	0	0	0
SEPTAGE RECEIVING GR	0	0	0	0	0%	0	0	0	0	0	0
INTEREST INCOME	3,753	0	541	3,753	0%	3,212	0	541	11,908	15,934	7,597
MISCELLANEOUS REVENUE	0	0	2,474	0	0%	(2,474)	0	2,474	2,660	2,260	3,560
Total Revenue	1,075,639	957,560	1,007,908	118,079	112%	67,731	957,560	1,007,908	932,377	923,019	881,340
Expenditures											
WAGES, TAXES & BENEFITS	132,834	259,890	267,216	127,056	51%	134,383	259,890	267,216	325,011	244,800	241,029
TRAINING	0	1,000	0	1,000	0%	0	1,000	0	0	0	0
VEHICLE REPAIR	2,285	2,000	5,381	(285)	114%	3,097	2,000	5,381	2,813	2,000	1,006
AUTO INSURANCE	251	0	0	(251)	0%	(251)	0	0	0	0	0
COLL. REPAIR/MAINTENA	136,140	95,947	75,412	(40,193)	142%	(60,728)	95,947	75,412	65,432	100,405	86,751
OUTSIDE CONTRACT-TES	189	33,900	19,545	33,711	1%	19,356	33,900	19,545	31,573	14,750	22,683
REPAIR & MAINTENANCE	1,381	1,000	0	(381)	138%	(1,381)	1,000	0	348	348	4,040
PRINTING UTILITY BIL	0	250	250	250	0%	250	250	250	0	0	758
ADVERTISING	35	100	784	65	35%	749	100	784	0	0	222
ELECTRIC SERVICES	45,809	90,000	71,544	44,191	51%	25,735	90,000	71,544	73,537	87,374	74,772
POSTAGE, SHIPPING	500	1,000	755	500	50%	255	1,000	755	527	748	500
TELEPHONE	11,974	10,500	9,541	(1,474)	114%	(2,433)	10,500	9,541	9,027	8,702	7,813
DUES & MEMBERSHIPS	3,617	4,200	4,530	583	86%	913	4,200	4,530	4,473	4,299	1,598
OFFICE SUPPLIES	312	1,500	426	1,188	21%	114	1,500	426	1,043	2,259	158
VEHICLE FUEL	1,430	3,000	2,803	1,570	48%	1,373	3,000	2,803	3,336	2,609	2,414
UNIFORMS	50	300	48	250	17%	(3)	300	48	98	177	85
LAB SUPPLIES	321	6,500	891	6,179	5%	570	6,500	891	1,390	6,501	1,298
WASTEWATER DISINFECT	0	0	0	0	0%	0	0	0	0	3,005	0
WASTEWATER CHEMICALS	21,424	26,000	25,134	4,576	82%	3,711	26,000	25,134	28,300	31,791	26,135
SAFETY EQUIPMENT	0	200	0	200	0%	0	200	0	0	0	0
HRSD TRANSITION COST	23,577	56,690	17,021	33,113	42%	(6,556)	56,690	17,021	30,500	0	0
DEPRECIATION EXPENSE	0	0	0	0	0%	0	0	0	0	0	0
MACHINERY & EQUIPMEN	0	500	0	500	0%	0	500	0	0	0	0
INTEREST - BOND - SE	13,855	55,072	54,925	41,217	25%	41,069	55,072	54,925	56,339	0	0
Total Expenditures	406,064	649,549	561,877	243,485	63%	155,812	649,549	561,877	633,747	509,768	471,262
Excess of Revenue over Expendit.	669,574	308,011	446,031	361,563		223,543	308,011	446,031	298,630	413,251	410,078
Bond Principal:							Principal	Bal. at 6/30/22			
Bond: \$900,000			22,500								
Bond: \$5,033,000	108,060	259,486	194,615				259,486				
Bond: \$2,398,000	11,636	48,525	36,394				48,525				
Revenue over Expenditures	549,879		192,522								

Town of Onancock
ADMIN - Financial Performance

	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022			Over/(Under) Last Year	TOTAL YEAR		
	ACTUAL	BUDGET	LAST YEAR		Actual 2020	Actual 2021	Actual 2019
Revenue							
REAL PROPERTY-CURREN	373,468	393,000	324,439	49,029	336,051	324,439	327,169
REAL PROPERTY-DELIHQ	31,108	30,000	78,952	(47,843)	35,026	78,952	37,719
PUBLIC SERVICE-REAL	15,808	17,000	17,593	(1,785)	16,748	17,593	17,288
PERSONAL PROPERTY-CU	255,838	180,000	190,968	64,871	151,787	190,968	183,970
PERSONAL PROPERTY-DE	15,459	12,500	15,867	(408)	23,513	15,867	394
PUBLIC SERVICE-PERSO	172	0	0	172	369	0	663
PENALTIES	9,241	13,500	21,897	(12,657)	13,462	21,897	13,104
LOCAL SALES TAX	92,372	85,000	89,367	3,005	81,114	89,367	72,843
CONSUMERS UTILITY TA	56,036	60,000	55,696	340	52,915	55,696	55,963
BUSINESS LICENSE TAX	3,711	3,600	35,768	(32,057)	36,515	35,768	42,991
VEHICLE DECALS	20,834	0	5,213	15,621	9,139	5,213	16,513
BANK STOCK TAXES	45,329	13,500	48,262	(2,933)	27,207	48,262	37,922
CELLULAR PHONE TAX	70,214	75,000	74,358	(4,786)	81,315	74,358	84,398
TRANSIENT OCCUPANCY	26,094	24,000	20,816	2,094	11,546	20,816	25,530
BUILDING/ZONING PERM	1,975	750	1,700	263	375	1,700	275
MEALS TAX	237,448	148,750	194,319	88,698	137,212	194,319	168,341
MEALS & TRANSIENT LA	685	0	1,999	(1,314)	1,389	1,999	5,963
INTEREST ON ACCOUNTS	5,981	25,000	237	(19,019)	11,969	237	12,638
INTEREST ON CERTIFIC	0	0	0	0	0	0	0
RENTAL OF PROPERTY	13,767	12,240	12,240	1,527	12,160	12,240	125
WATER TOWER RENTAL I	0	0	6,850	(6,850)	6,850	6,850	6,850
TRASH REVENUE	61,280	94,000	53,340	7,940	39,160	53,340	72,417
MISCELLANEOUS REVENU	9,766	8,000	30,696	(20,930)	42,556	30,696	18,848
FIRE PROGRAM FUNDS	15,000	10,000	15,000	0	10,000	15,000	10,000
LITTER CONTROL GRANT	108	1,000	820	(892)	814	1,000	370
VA COMM FOR THE ARTS	1,500	1,500	0	1,500	1,500	0	1,000
Total Revenue	1,363,197	1,208,340	1,296,397	66,800	1,140,692	1,296,397	1,215,297
Expenditures							
COUNCIL WAGES, TX & BENIES	15,262	15,400	14,792	(470)	15,051	14,792	15,239
TOWN ATTORNEY	2,733	4,500	735	(1,998)	0	735	0
ELECTION COSTS	0	1,185	0	1,185	0	0	0
TRAVEL AND TRAINING	0	1,191	25	1,191	0	25	0
COMMUNITY PROMOTION	0	0	7,583	(7,583)	0	7,583	11,056
TOWN BEAUTIFICATION	0	0	0	0	0	0	832
MAIN STREET PARTNERS	15,000	15,000	15,000	0	15,000	15,000	5,000
ES TOURISM-TOT SHARE	0	4,500	4,620	(4,620)	4,620	4,620	4,380
LIABILITY INSURANCE	4,154	4,870	0	(4,154)	0	0	0
OFFICE SUPPLIES	2,937	2,000	0	(937)	2,000	0	0
TOWN ATTORNEY	0	0	0	0	0	0	0
ADMIN WAGES, TAX & BENIES	180,091	171,821	205,672	(25,581)	189,229	205,672	191,458
LEGAL AND COLLECTION	1,750	2,000	0	(1,750)	0	0	0
AUDIT SERVICE	17,750	17,253	16,750	(497)	16,750	16,750	16,750
BANK PROCESSING FEES	3,577	3,300	5,108	(1,532)	1,915	5,108	1,881
CREDIT CARD FEES	9,217	8,705	0	(9,217)	0	0	0
PAYROLL PROCESSING F	7,264	3,600	3,259	(4,005)	3,321	3,259	3,908
PROFESSIONAL DEVELOP	227	1,400	200	(27)	1,414	200	1,674
SOFTWARE SUBSCRIPTIO	20,323	19,106	21,595	(1,271)	19,257	21,595	24,069
SOFTWARE SUPPORT	10,408	3,000	0	(10,408)	0	0	0

Town of Onancock
ADMIN - Financial Performance

	ACTUAL	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022		LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	TOTAL YEAR				
		BUDGET	Budget					BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018
OFFICE EQUIPMENT	7,982	12	7,800	0	(182)	102%	(7,982)	7,800	0	0	0	0
PRINTING-AUTO DECALS	0	0	0	0	0	0%	0	0	0	1,738	705	0
ADVERTISING	10,503	16,160	2,951	5,657	(7,552)	65%	(7,552)	16,160	2,951	2,178	2,574	264
POSTAGE	1,289	4,000	2,627	2,711	1,338	32%	1,338	4,000	2,627	2,483	3,268	1,411
TELEPHONE	3,272	1,644	1,680	(1,628)	(1,592)	199%	(1,592)	1,644	1,680	1,574	1,882	2,029
PROPERTY INSURANCE	2,809	3,509	0	700	(2,809)	80%	(2,809)	3,509	0	0	0	0
VEHICLE INSURANCE	488	3,027	0	2,539	(488)	16%	(488)	3,027	0	0	0	0
GENERAL LIABILITY IN	12,333	3,202	0	(9,131)	(12,333)	385%	(12,333)	3,202	0	0	0	0
WORKERS COMP	241	4,903	0	4,662	(241)	5%	(241)	4,903	0	0	0	0
TRAVEL	45	1,800	0	1,755	(45)	2%	(45)	1,800	0	1,808	2,146	1,662
DUES & MEMBERSHIP	2,440	1,535	1,072	(905)	(1,368)	159%	(1,368)	1,535	1,072	897	1,161	863
OFFICE SUPPLIES	7,411	4,000	8,519	(3,411)	1,108	185%	1,108	4,000	8,519	5,593	7,920	13,245
HISTORIC ONANCOCK SC	0	0	7,500	0	7,500	0%	7,500	0	7,500	0	0	0
HOS - PROPERTY INSUR	6,503	7,016	0	513	(6,503)	93%	(6,503)	7,016	0	0	0	0
CULTURAL ENRICHMENT	2,669	3,000	0	331	(2,669)	89%	(2,669)	3,000	0	0	0	0
MISCELLANEOUS	840	2,500	3,261	1,660	2,421	34%	2,421	2,500	3,261	3,787	13,461	13,478
WEBSITE & PRINTING	318	8,000	0	7,682	(318)	4%	(318)	8,000	0	0	0	0
EMPLOYEE WELFARE	1,176	1,500	686	324	(490)	78%	(490)	1,500	686	1,714	3,291	2,018
CONTINGENCY	5,030	10,000	1,450	4,970	(3,580)	50%	(3,580)	10,000	1,450	7,031	30,844	20,833
BANK BUILDING LOAN	26,781	26,781	26,781	(0)	0	100%	0	26,781	26,781	26,026	27,899	21,992
COURT FEES	0	0	406	0	406	0%	406	0	406	84	0	141
TOWN CODE CODIFICATI	0	0	6,824	0	6,824	0%	6,824	0	6,824	0	1,990	0
VACORP	0	0	951	0	951	0%	951	0	951	951	886	694
PROPERTY INSURANCE	0	0	35,557	0	35,557	0%	35,557	0	35,557	25,363	32,918	36,863
VEHICLE INSURANCE	0	0	3,991	0	3,991	0%	3,991	0	3,991	6,339	6,499	7,682
PUBLIC OFFICIALS LAI	0	0	6,074	0	6,074	0%	6,074	0	6,074	5,999	5,357	0
GENERAL LIABILITY IN	0	0	979	0	979	0%	979	0	979	11,114	2,326	951
WORKMEN'S COMPENSATI	0	0	11,002	0	11,002	0%	11,002	0	11,002	14,763	14,061	16,944
CONTRIBUTION TO FIRE	25,000	25,000	25,000	0	0	100%	0	25,000	25,000	25,000	22,500	22,500
FIRE PROGRAMS FUNDIN	15,000	10,000	15,000	(5,000)	0	150%	0	10,000	15,000	10,000	10,000	10,000
MOSQUITO CONTRACT	0	0	1,105	0	1,105	0%	1,105	0	1,105	12,030	1,800	3,294
REPAIR & MAINTENANCE	0	0	26	0	26	0%	26	0	26	0	0	0
MOSQUITO CHEMICALS	0	0	3,845	0	3,845	0%	3,845	0	3,845	0	0	3,746
WEED CONTROL CONTRAC	4,150	0	4,150	(4,150)	0	0%	0	0	4,150	4,150	4,150	4,150
CDBG CONSULTANTS	0	0	409	0	409	0%	409	0	409	0	0	0
RURAL DEV LOAN	0	0	0	0	0	0%	0	0	0	4,088	6,701	6,497
INTEREST EXP-GO BOND	0	0	0	0	0	0%	0	0	0	2,938	3,882	4,790
INTEREST EXP-CAR LO	0	0	0	0	0	0%	0	0	0	64	330	539
Total Expenditures	426,973	424,208	467,554	(2,765)	40,580	101%	40,580	424,208	467,554	457,583	485,738	487,036
Excess of Revenue over Expenditu	936,224	784,132	828,844	152,092	107,380		107,380	784,132	828,844	683,109	729,559	704,731

Town of Onancock
BUILDINGS AND STREETS - Financial Performance

	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022				Over/(Under) Last Year	TOTAL YEAR							
	BUDGET 12	LAST YEAR	Over/(Under) Budget	% of Total Budget		BUDGET 2022	Actual 2021	Actual 2020	Actual 2019	Actual 2018			
Expenditures	ACTUAL												
BUILDINGS & STREETS WAGES	69,042	47,712	(4,316)	107%	64,726	64,726	47,712	43,058	38,666	35,606			
VEHICLE REPAIR	1,176	619	24	98%	1,200	1,200	619	1,215	838	806			
TRASH COLLECTION	106,244	101,110	(7,912)	108%	98,332	98,332	101,110	100,260	97,728	92,842			
ELECTRIC SERVICE	18,277	22,546	11,723	61%	30,000	30,000	22,546	24,374	24,710	25,502			
HEATING OIL	2,554	0	946	73%	3,500	3,500	0	0	0	0			
AUTO INSURANCE	412	0	(412)	0%	0	0	0	0	0	0			
WORKER'S COMP INSURA	1,481	0	(1,481)	0%	0	0	0	0	0	0			
STREET REPAIR	27,087	27,782	(587)	102%	26,500	26,500	27,782	15,054	5,069	11,688			
CLEANING SERVICES	4,899	0	101	98%	5,000	5,000	0	0	0	0			
REPAIRS AND MAINTENA	18,618	1,202	3,382	85%	22,000	22,000	1,202	0	0	0			
VEHICLE FUEL	6,673	5,395	(3,673)	222%	3,000	3,000	5,395	0	0	0			
SMALL EQUIPMENT REPA	3,013	323	(2,013)	301%	1,000	1,000	323	118	108	115			
UNIFORMS	2,614	555	(1,749)	302%	865	865	555	200	0	153			
CAN LINERS	1,158	1,770	(658)	232%	500	500	1,770	1,090	601	1,869			
SAFETY/STREET SIGNS	1,140	528	(140)	114%	1,000	1,000	528	357	436	272			
CAPITAL EXPENDITURES	193,379	0	(172,879)	943%	20,500	20,500	0	0	0	0			
NEW PUBLIC WORKS VEH	0	0	0	0%	0	0	0	0	0	0			
SIDEWALK REPLACEMENT	0	0	0	0%	0	0	0	0	0	0			
HISTORIC ONANCOCK SC	0	0	0	0%	0	0	0	0	0	0			
BLACKSMITH SHOP	93	0	731	11%	824	824	0	0	0	0			
VEHICLE MAINTENANCE	0	20	0	0%	0	0	20	4,007	3,727	670			
REPAIR & MAINTENANCE	0	68	0	0%	0	0	68	351	1,351	351			
VEHICLE FUEL	0	5,395	0	0%	0	0	5,395	3,671	3,949	2,822			
REPLACEMENT CHIPPER	0	0	0	0%	0	0	0	0	0	0			
ELECTRIC SERVICES	0	8,902	0	0%	0	0	8,902	3,364	3,998	4,271			
HEATING FUEL	0	2,215	0	0%	0	0	2,215	3,169	4,218	2,666			
JANITORIAL SUPPLIES	0	650	0	0%	0	0	650	1,320	400	(926)			
TOWN HALL JANITORIAL	0	3,600	0	0%	0	0	3,600	3,250	3,250	3,250			
REPAIR & MAINTENANCE	0	0	0	0%	0	0	0	7,811	5,046	3,326			
ELECTRIC SERVICES	0	0	0	0%	0	0	0	1,082	333	153			
REPAIR & MAINTENANCE	0	0	0	0%	0	0	0	107	161	766			
Total Expenditures	457,860	230,392	(178,913)	164%	278,947	278,947	230,392	213,858	194,589	186,202			
(without building purchase)	280,665		(1,718)										

Town of Onancock
PARKS AND LANDSCAPING - Financial Performance

	ACTUAL	FISCAL 2022 - YEAR TO DATE - JUNE 30, 2022			LAST YEAR	Over/(Under) Budget	% of Total Budget	Over/(Under) Last Year	TOTAL YEAR			
		BUDGET 12	12	BUDGET 2022					Actual 2021	Actual 2020	Actual 2019	Actual 2018
PARKS & LAND WAGES	17,793	46,141	0	28,348	39%	(17,793)	46,141	0	0	0	0	0
CUTTING GRASS CONTRA	7,400	8,250	6,555	850	90%	(845)	8,250	6,555	5,765	6,210	5,765	3,195
ELECTRIC SERVICES	11,841	1,800	1,493	(10,041)	658%	(10,349)	1,800	1,493	1,165	1,560	1,165	861
PROPERTY INSURANCE	0	0	0	0	0%	0	0	0	0	0	0	0
AUTO INSURANCE	1,401	0	0	(1,401)	0%	(1,401)	0	0	0	0	0	0
WORKER'S COMP INSURA	1,481	0	0	(1,481)	0%	(1,481)	0	0	0	0	0	0
REPAIR & MAINTENANCE	7,433	3,200	2,576	(4,233)	232%	(4,858)	3,200	2,576	319	179	319	137
SMALL TOOLS & EQUIPM	5,296	1,000	926	(4,296)	530%	(4,370)	1,000	926	74	33	74	0
PARKS-PLANTINGS & LA	6,607	7,500	1,250	893	88%	(5,357)	7,500	1,250	1,601	831	1,601	0
TREE BOARD AND BEAUT	830	4,000	2,960	3,170	21%	2,130	4,000	2,960	0	0	0	0
HOLIDAY DECORATIONS	2,120	4,300	2,633	2,181	49%	513	4,300	2,633	1,077	6,590	1,077	11,913
CULTURAL ENRICHMENT	0	0	1,250	0	0%	1,250	0	1,250	3,000	3,000	3,000	2,000
MOSQUITO CONTROL	4,917	7,200	0	2,283	68%	(4,917)	7,200	0	0	0	0	0
WEED CONTROL	0	5,250	0	5,250	0%	0	5,250	0	0	0	0	0
Total Expenditures	67,119	88,641	19,642	21,522	76%	(47,477)	88,641	19,642	13,001	18,403	13,001	18,106